



The Business Transition Crisis: Plan Your Succession Now to Beat the Biggest Business Selloff in History

Wayne Vanwyck

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Wayne Vanwyck is on a mission.

A leading Business Transition Coach, he is alarmed that literally millions of boomer business owners intend to retire in the next ten years but only 7 percent of them have a written succession plan.

This means a tsunami of business selloffs is looming on the horizon.

Vanwyck points out that business owners who don't plan their business transition **now** may have to kiss all their creativity, passion, and hard work goodbye as they face a market glutted with businesses for sale and scant few buyers. But he also says that *those who do start planning their transition can increase the value of their business, increase their profitability today, and keep their options open.*

In *The Business Transition Crisis* he offers practical advice for you, including how you can:

- Sort out your personal and professional transition options
- Prepare your business, your employees, and yourself for transition
- Build an "A" team of advisors who will make transition easier and more profitable
- Create a business plan that makes sense now and multiplies the valuation later
- Take a sabbatical as a test run for retirement
- Leave a legacy that you can be proud of



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